Interrogating the Place of Industrial Design in Boosting Economic Growth and Development

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Abstract

This paper explores the role of industrial design in boosting economic growth and development, with focus on how industrial design contribute to the economy by creating visually appealing and functional products that enhance consumer demand. The study begins by examining the concept of Industrial design, economic growth and development. The paper then x-rayed the nexus between both concepts in relation to economy growth. It identifies that industrial design plays a pivotal role in driving economic growth by fostering innovation, enhancing product competitiveness, and promoting sustainable development. It finds further that as a strategic tool, industrial design are faced with challenges that hinders it from performing an active role as tool for economic growth which include: Inadequate legal framework, enforcement challenges, globalization and market competition. The methodology employed in this paper is a mixed method approach, heavy reliance is based on doctrinal and case study approaches. Primary and secondary sources were used to collect data, this include the constitution, federal legislations, international legal frameworks, textbooks, journals, and internet sources. The paper conclude by providing policy recommendations aimed at strengthening industrial design as a tool to boosting economic growth. These includes enhanced legal framework, proper enforcement measures, promoting innovation through design, support design in small and medium enterprises, encourage sustainable design practices, facilitate international market access, increase awareness of design's economic impact, integrate technology with design among others. By addressing these issues, it submits, Nigeria can move towards a more robust industrial design system, ultimately contributing to sustainable development and improved economy.

Keywords: Industrial, design, Economic, Growth, Development, Boosting.

1. Introduction

The importance of industrial design to economic growth is recognized in international and regional instruments. This proposition is further assured and accentuated under chapter 11 of the Constitution of the Federal Republic of Nigeria (as amended). No doubt, industrial design plays a pivotal role in shaping the world we live in, from the gadgets we use daily to the public infrastructure that defines our cities. In today's rapidly evolving global economy, industrial design is increasingly being recognized as a key driver of economic growth, development and competitiveness.

This is further underscored by a study, by the UK design council which found that companies that invest in industrial design tend to grow faster than their counterparts that do not, underscoring the relationship between good design and economic performance.² This research article explores the role of industrial design in boosting economic growth, examining its impact on innovation, consumer satisfaction, sustainability, and competitiveness on both national and global levels. In pursuit of this aim and objectives, this paper is divided into six sections which underpins its scope. Beside the introduction,

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¹ Some of these international and regional instruments includes: WIPO (world intellectual property organization), Paris Industrial Property Convention 1883(Stockholm Revision 1967), Hague Agreement(as amended and revised),1999 and its protocols and regulations, World Trade Organization, TRIPs (Trade Related Aspects of Intellectual Property rights), ARIPO(African Regional Intellectual Property Organization), AIPO(African Intellectual Property Organization), Patent and Design Act 1971, Federal High Court Act, 2004(s.7), Constitution of the Federal Republic of Nigeria 1999(CFRN) as amended. S. 251(1) (f), Chapter 11 on Fundamental Objectives and Directive Principle of State Policy.

² UK Design Council, *The Value of Design: How Design Drives Economic Growth* (London: Design Council, 2015)

section 2 shall deal with the concept of industrial design and economic growth and development, here discussion is restricted to definition, basic concepts and inter-connected nexus. Section 3 deal with the role of industrial design as a tool for boosting economic growth and development. Section 4 is on the challenges facing the role of industrial design in boosting economic growth and development and section 5 is on the subject of industrial design and the future economy. Section 6 is the terminal section with conclusion and recommendations.

2. Definition and Concept of Industrial Design and Economic Growth

Industrial design is relevant no doubt in modern economies, shaping how products function, appear, and engage consumers. As global markets become increasingly competitive, businesses rely on innovation and creativity to distinguish themselves from competitors. This innovation is often driven by industrial design, which not only enhances product functionality but also boosts their aesthetic appeal. The significance of industrial design extends beyond mere aesthetics and functionality; it is a critical driver of economic growth, fostering competitiveness, increasing market share, and encouraging sustainable development. Admittedly, much misunderstanding in human communication stem from people bringing different meanings to the words they use in speaking and writing. This paper makes the assertion that effective research seek to avoid this difficulty by clearly explaining the meanings they assign key terms of their investigations. To this end, to clarify and better understand the topic of this research, the questions arising for clarification would be, and restricted to: What then is Industrial Design, Economic Growth and Development?

2.1 Definition and Concept of Industrial Designs

Industrial design refers to the shape, color and other aesthetic characteristics of industrially produced products. An industrial design is therefore the aspect of a product or article which is ornamental or aesthetical³. It can be three-dimensional such as the shape or surface of the article, or two - dimensional such as patterns, lines or color. An industrial design must therefore relate to the appearance of a product and does not extend to those aspects of the product which are not determined by technical or functional necessity.⁴

Sometimes when products serve the same purposes, what persuades consumers to choose a particular product over another is the aesthetic design of the product. Designs are therefore an important marketing tool for economic growth. Although industrial designs relate to things appealing to the eyes and visual images of a product, they differ from trademarks in that they are applicable to products alone and also need not be distinctive. Industrial designs also differ from patents because patents protect the functionality of an object while industrial design protects the shape and other aesthetic features of the object.⁵

A design is a pattern or representation which the eye can see and which can be applied to a manufactured article⁶. 'Any combination of lines or colours or both, and any three-dimensional form, whether or not associated with colours, is an industrial design, if it is intended by the creator to be used as a model or pattern to be multiplied by industrial process and is not intended solely to obtain a technical result' The World Intellectual Property Organization (WIPO) defines industrial design as the "appearance of the whole or a part of a product resulting from the features of the lines, contours, colors, shape, texture, or materials of the product itself: "8

From the definitions above, it is clear and assumable that a design can be two dimensional in which case it is a combination of lines or colors or both. A design can therefore consist of the arrangement of straight

³ Aesthetical an adjective which means: of or pertaining to beauty.

⁴ Ibid.

⁵ E Ugbejah (ed) Law of Industrial and Intellectual Property 11 (Abuja: National Open University, 2022) pg 63-4

⁶ Re Clarke's Registered Design (1896) 2 Ch. 38.

⁷ Section 12 Patent and Design Act, Cap P2 LFN 2004.

^{8 &}quot;What is Industrial Design?" World Intellectual Property Organization (WIPO). https://www.wipo.int/portal/en/index.html accessed 13 October 2024.

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lines and stripes. An industrial design can also be three dimensional in which case, it protects the shape of an article or product. In this case, the design must be intended to be multiplied by an industrial process or used as a model. Where the design is not intended for industrial multiplication or use as a model, copyright is assumable a more appropriate intellectual property right to protect such designs. Note also that industrial designs are intended to protect the aesthetic creativity of a product. Hence, a design that achieves only a technical result will not be registered, but if it combines both aesthetics with technicality or even only aesthetics, it can be registered. A design would be said to achieve only a technical result where the same result cannot be achieved if the shape or design is varied. Industrial design are inextricably connected to boosting of economic growth by producing diverse products that meets consumers and market demands. Industrial designs are applied to a wide variety of products of industry or handicraft. In certain jurisdictions, an increasingly common kind of two-dimensional designs are the graphical user interfaces and icons that are embedded in all kinds of consumer appliances.

2.2 Definition and Concept of Economic Growth and Development

Development is a broad concept to define, but important to understand because it is among the key objectives of the global and many domestic intellectual property systems. Development as a term is ordinarily seen as a siamese twin of economic growth, and for the purpose of this research, it is assumed and deemed as concepts without distinctions.

Indeed many experts in the past considered these two features to be both a primary aim and indicator of international development. More recently, economic growth has been valued, not for its own sake, but for facilitating human freedom. Expert like the Nobel prize-winning economist Amartya Sen, renowned philosopher Martha Nussbaum and others have called this the "capabilities approach" to development. Economic growth can provide people with more money and as a result more freedom to make choices in their lives. Consequently, economic growth and development refers to the increase in the production and consumption of goods and services in an economy over a specific period, typically measured as the percentage increase in a country's gross domestic product (GDP). It represents the capacity of an economy to produce more goods and services from one year to the next, which generally leads to an improvement in the standard of living of its population. ¹²

There are two primary ways to measure economic growth: 13

- 1. Nominal Growth: This measures the change in GDP without adjusting for inflation, reflecting the raw increase in production value.
- 2. Real Growth: This measure adjusts for inflation, giving a more accurate picture of the increase in the volume of goods and services produced.

Conceptually, economic growth is driven by several factors, including increases in labor force participation, capital investments, technological advancements, and improvements in productivity. It is closely tied to a nation's ability to innovate, expand its industries, and improve its workforce's efficiency and skills. ¹⁴

Economist Robert Solow's neoclassical growth theory emphasizes the role of technological progress and capital accumulation in driving sustained economic growth. According to this model, long-term economic growth is dependent on productivity gains, technological advancements, and human capital improvements, beyond just the accumulation of physical capital.¹⁵

⁹ F.O Ajibiowo & Co Ltd v. Western Textiles Mills Ltd [1976] 7 S.C 97.

Examples of such designs protectable through copyright are sculptures, drawings, carvings and other handicrafts which are protectable as artistic works (section 1(1) and 51 Copyright Act (As amended). Designs which are intended to operate as a model or to be multiplied by an industrial process are excluded from copyright protection under section 1(3) of the Copyright.
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¹² C I Jones, *Introduction to Economic Growth*, (W.W. Norton & Company, 2013).

¹³ P.M. Romer, "The Origins of Endogenous Growth," Journal of Economic Perspectives, vol. 8, no. 1, 1994, pp. 3-22.

¹⁴ Which encompasses the hallmarks of industrial design as a tool for boosting economic growth.

¹⁵ R M Solow, 'A Contribution to the Theory of Economic Growth,' (1956) 70 (1) Quarterly Journal of Economics, pp. 65-94.

A well balanced system of granting and exploiting industrial design property right is submitted, a factor in economic growth in consonance with WIPO Development Agenda¹⁶ as it encourages investments and trades, but if designed and used appropriately, it can also help cultural creativity to thrive, educate a population or workforce, drive technological innovation to improve health and nutrition and yield other social benefits as well. Industrial design property rights by itself neither helps nor hinders development necessarily. It is how laws, policies and practices are designed and used in different countries that determine whether industrial design rights is effective for development purposes. Flexibilities in international treaties and agreements can facilitate development because countries can use them in a manner that enable them to pursue their own public policies in establishing macro and microeconomic and institutional conditions that supports development.

Key Determinants of Economic Growth:

- a) Human Capital: The skills, knowledge, and experience possessed by individuals contribute to their productivity, which in turn enhances economic growth.
- b) Physical Capital: Investments in machinery, infrastructure, and technology enable more efficient production processes, increasing output.
- c) Technological Innovation: Advances in technology allow for the creation of new products and more efficient production methods, leading to sustained growth.
- d) Institutional Factors: Strong institutions, including stable governments, clear legal frameworks, and sound economic policies, provide the environment necessary for economic growth.

3. Role of Industrial Design in Boosting Economic Growth

Industrial design has a profound impact on product development. It bridges the gap between engineering and the end user, ensuring that products are not only functional but also aesthetically appealing and user-friendly. According to the World Design Organization, ¹⁷ well-designed products tend to perform better in the market and are more likely to meet the evolving demands of consumers. A successful industrial design can transform ordinary products into innovative solutions that create value for economies, companies and the consumers. This it does through:

a). Improving Competitiveness

Countries that prioritize industrial design gain a competitive advantage in the global economy. By investing in design education and fostering an environment conducive to innovation, countries can attract foreign direct investment, stimulate exports, and improve the international standing of their industries. For instance, Scandinavian countries such as Denmark and Sweden are globally recognized for their innovative designs and have consistently ranked high on global competitiveness indices. A strong industrial design sector can also help industries become more adaptable to market changes, enabling them to quickly adjust to consumer preferences and technological advancements. In Europe, for example, design-oriented firms were shown to grow at almost double the rate of non-design-driven

The WIPO Development Agenda is part of a broader movement reforming and updating the entire international trade framework. You may also be aware of the so-called "Doha Development Agenda," named after the city in Qatar where the World Trade Organization's current round of negotiations began. Though these "agendas" are distinct from one another, cooperation with other organizations including, but not limited to, the WTO on IP-related issues is one of the specific recommendations adopted at the 2007 General Assembly of WIPO Member States. WIPO Member States adopted 45 such recommendations in total, grouped into 6 clusters. These recommendations formally constitute the WIPO Development Agenda. They aim to ensure that development considerations form an integral part of the work of all sectors of the organization, in other words, to "mainstream" development across the work of WIPO. Mainstreaming would mean, for example, that all WIPO activities take account of the different potential impacts of intellectual property on economic, social and cultural development. It would be key to the design and delivery of technical assistance and education; it would influence discussions about new treaties and agreements; and it would be an important part of evaluating the successes or failures of organizations working on intellectual property issues. After the 45 recommendations arranged in 6 clusters were adopted at WIPO's 2007 General Assembly of Member States, much thought and discussion was put into implementing them into

World Design Organization. (2020). 'The Importance of Industrial Design in Economic Development', https://www.wdo.org)>accessed 15 February 2025

firms over a ten-year period. 18 This finding highlights the economic importance of industrial design as a driver of competitiveness.

b). Industrial Design and Branding

Branding is a key driver of economic growth, and industrial design plays a significant role in creating strong, recognizable brands. Companies that invest in design tend to be more innovative, and innovation is a key component of brand value. The visual and functional elements of products created through industrial design can lead to increased brand loyalty, enabling companies to charge premium prices for their products. In this context, the role of design extends beyond functionality to encompass emotional connections with consumers. Apple Inc., for instance, owes much of its global success to its focus on industrial design. The company's design philosophy, led by *Jony Ive*, ¹⁹ helped create iconic products like the iPhone, which revolutionized the smartphone industry and positioned Apple as a market leader. Well-designed products tend to evoke stronger emotional responses, leading to improved customer retention and increased brand equity. ²⁰ Moreover, companies like Apple, which prioritize design as a core business strategy, have demonstrated that a strong design identity can lead to premium pricing and increased market share. ²¹ As such, design is essential not only for individual brands but also for national economies that export design-rich products, contributing to trade balance improvements.

c). Enhancing Consumer Satisfaction and Loyalty

Design is central to how consumers perceive value. Well-designed products are more likely to satisfy customers' functional and emotional needs, leading to brand loyalty and repeat purchases. For instance, Apple Inc. is widely celebrated for its design-led approach, which has been integral to its commercial success. By ensuring products are intuitive, aesthetically appealing, and user-friendly, companies can enhance customer experience, thus increasing sales and market share. As consumer satisfaction grows, so does the demand for innovative products, further driving economic growth.

d). Boosting Growth through Innovation

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One of the primary ways industrial design boosts economic growth is through the enhancement of product innovativeness. By innovating new designs and refining existing ones, companies can introduce unique products that meet the evolving demands of consumers. For instance, Apple Inc. has used industrial design to create iconic products that command significant market share globally. Apple's ability to combine sleek design with high functionality has helped it dominate industries ranging from smartphones to wearable technology. Companies that invest in industrial design are able to tap into new markets and differentiate their products, often commanding higher prices and larger profit margins. Moreover, by prioritizing design, businesses can create brand loyalty, further solidifying their presence in the market and driving sustained economic growth. According to the European Commission, design is an enabler of innovation and is recognized as a key element in fostering economic growth. Countries that emphasize industrial design are often leaders in innovation. South Korea, for instance, has used design innovation as a core strategy to drive its economic success. The country is home to leading design-intensive companies such as Samsung and LG, both of which have used industrial design to secure a competitive edge in global markets. Design-driven innovation, as opposed to technology-driven

¹⁸ European Commission. (2013) 'Design for Growth and Prosperity Report',

¹⁹ Sir Jonathan Paul Ive (born 27 February 1967) is an English-American designer. Ive is best known for his work at Apple Inc., where he served as senior vice president of industrial design and chief design officer. He has been serving as chancellor of the Royal College of Art in London since 2017.

²⁰ R Mugge, & J P Schoormans, 'Aesthetic Pleasure in Design: A Critical Model for the Attraction of Product Appearance, (2005) 22 (2) *Journal of Product Innovation Management*, 194-207.

²¹ A Lashinsky, 'Inside Apple: How America's most Admired—and Secretive—Company Really Works', (2012) Business Plus.

Osterwalder, & Y Pigneur, 'Business Model Generation: A Handbook for Visionaries, Game Changers, and Challengers', (2010) Wiley.
 Furnment Commission (2010) (71) P. J. C. D. J.

European Commission. (2019), 'The Role of Design in Driving Innovation and Competitiveness', https://ec.europa.eu[https://ec.europa.eu]

²⁴L Kim, From *Imitation to Innovation: The Dynamics of Korea's Technological Learning*, (Cambridge, MA: Harvard Business Press, 1997).

innovation, generates greater value by creating products that redefine user meaning and appeal, which can help companies achieve competitive advantage and open new markets.²⁵

e). Creating Employment Opportunities

Industrial design fosters the development of a specialized workforce, contributing to job creation across multiple sectors. These sectors include manufacturing, software development, and product engineering. The demand for industrial designers and related professionals stimulates the education and training sectors, prompting investments in skills development, thereby increasing the employment rate. Moreover, industrial design impacts industries such as furniture, automotive, electronics, and fashion, which rely heavily on design innovation. As these sectors grow, so do the opportunities for employment within them. This increased employment subsequently leads to higher household incomes, boosting overall economic consumption and growth. According to the *Bureau of Labor Statistics* (BLS), the demand for industrial designers has increased in parallel with the demand for innovative consumer products.²⁶ The design sector fosters a range of high-skill jobs that support the manufacturing and creative industries. For instance, design occupations are a crucial component of the creative economy, with higher-than-average employment rates and job resilience during economic downturns.²⁷

f). Industrial Design and Sustainability

Another critical role of industrial design in boosting economic growth is its contribution to sustainable development. With global pressures on companies to reduce their environmental impact, industrial designers are increasingly focusing on sustainable practices. These include designing products that are more energy-efficient, reducing material waste, and creating items that are recyclable or biodegradable. Sustainability is a key driver of economic growth in the 21st century as more consumers opt for environmentally friendly products. By incorporating eco-friendly designs, companies can attract more environmentally conscious consumers, thereby expanding their customer base. Furthermore, sustainable design practices can reduce production costs, particularly in energy and materials, leading to increased profitability and consequently greater economic growth. For example, IKEA's²⁹ focus on sustainable design has not only strengthened its brand but also contributed to the company's long-term growth and profitability. According to Ceschin and Gaziulusoy, sustainable design practices not only meet regulatory standards but can also reduce long-term costs and attract environmentally conscious consumers, thereby benefiting the economy³⁰.

g). Industrial Design in Emerging Markets

In emerging markets, industrial design can play a transformative role in economic development by creating locally relevant products that meet the specific needs of consumers in these regions. As emerging markets continue to industrialize, they present significant opportunities for industrial design to contribute to sustainable economic growth. For example, in countries like India and Brazil, where industrialization and urbanization are rapidly occurring, design solutions that address infrastructure challenges, urban planning, and affordable consumer goods can have a direct impact on economic growth. Localized design strategies that incorporate cultural values and regional practices can also stimulate growth by fostering domestic production and reducing reliance on imported goods.

h). Increasing Export Revenues

In countries where industrial design is prioritized, there is a notable increase in export revenues. Well-designed products appeal to international markets and can elevate a country's status as a leader in innovation. Countries such as Japan, Germany, and South Korea have leveraged industrial design to boost their export industries. In these nations, industrial design is not only a tool for corporate growth

²⁵R Verganti, Design-driven Innovation: Changing the Rules of Competition by Radically Innovating What Things Mean. (Harvard Business Press, 2009)

²⁶ Bureau of Labor Statistics. (2022). Occupational Outlook Handbook: Industrial Designers.

²⁷ H Bakhshi, A Freeman, & P Higgs, A dynamic mapping of the UK's creative industries (Nesta, 2013)

²⁸ E Manzini, 'Design, Environment and Social Quality: From Products to Services,' (1994) 10 (1) Design Issues, 37-43.

²⁹ J Lau, 'Sustainability by Design: How IKEA Built a Green Business Model', (2019) Harvard Business Review.

³⁰F Ceschin, & I Gaziulusoy, Evolution of Design for Sustainability: From Product Design to Design for System Innovations and Transitions,' (2016) 47 *Design Studies*, 47, 118-163.

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but also a key part of national branding, contributing to the overall economic growth of the country.³¹ Design-led companies are more likely to create products that meet global standards, opening doors to lucrative international markets. Additionally, the higher value-added by good design can justify premium pricing in foreign markets, resulting in increased foreign exchange earnings.

i) Regional and National Economic Development through Design

Studies also emphasize the role of industrial design in regional economic growth. For instance, the success of design clusters such as Silicon Valley in the United States and Shenzhen in China exemplifies how regions that prioritize industrial design can become global hubs of innovation. ³² Chaminade suggest that industrial design supports regional development by attracting businesses, promoting innovation, and creating networks of knowledge exchange. ³³ The establishment of design hubs often brings about enhanced economic productivity, job opportunities, and spillover effects in local industries, driving broader economic development.

4. Challenges Facing the Role of Industrial Designs in Boosting Economic Growth

Despite the positive effects that industrial designs can have on economic growth, several challenges impede their potential. These challenges include inadequate legal frameworks, lack of awareness among stakeholders, enforcement issues, and globalization-related difficulties.

a). Inadequate Legal Frameworks

Many countries, particularly in the developing world, lack comprehensive legal frameworks to protect industrial designs. In countries with weak intellectual property laws, it is difficult for designers to enforce their rights, which discourages innovation and investment. The lack of harmonization in industrial design protection between countries also makes it challenging for designers and manufacturers to secure international protection for their designs. This inconsistency can lead to design piracy and counterfeit products flooding the market, undermining the original designer's economic benefits and stifling innovation.³⁴

b). Lack of Awareness and Capacity

A significant challenge facing the role of industrial designs in economic growth is the lack of awareness among designers, manufacturers, and the general public about the importance and protection of industrial designs. Many small and medium-sized enterprises (SMEs) are unaware of how industrial design protection could benefit their businesses. This lack of awareness extends to potential investors, who may not fully appreciate the economic value that well-protected industrial designs can bring to their investments. In many cases, designers and businesses do not have the capacity or knowledge to file for design protection, limiting their ability to capitalize on their creative work. Moreover, the administrative processes for registering industrial designs are often complex and time-consuming, creating a barrier to entry for many entrepreneurs.³⁵

c). Enforcement Challenges

Even in countries with adequate legal protection for industrial designs, enforcement remains a significant issue. Infringements on design rights are difficult to monitor, particularly with the advent of e-commerce and global trade. The rapid spread of counterfeit products across borders often results in significant economic losses for legitimate designers and manufacturers. Weak enforcement mechanisms, particularly in developing countries, further exacerbate this problem. The high cost of litigation to enforce design rights is another deterrent for many businesses, particularly SMEs, from

³¹V Walsh, R Roy, M Bruce, & S Potter, 'Winning by Design: Technology, Product Design and International Competitiveness', (1992) Wiley.

³² A Saxenian, Regional advantage: Culture and Competition in Silicon Valley and Route 128. Harvard University Press, 1994)

³³C Chaminade, et al. The Regional Innovation Policy Landscape: Recent Trends in the EU and Beyond', (2012) 20 (5) *European Planning Studies*, 699-710.

³⁴ WIPO, 'Understanding Industrial Property,' 2022, accessed 12 February 2025">https://www.wipo.int/publications/en/details.jsp?id=4536.>accessed 12 February 2025

³⁵ J Potts, 'The Economic Importance of Industrial Designs,' (2019) 24 (2) Journal of Intellectual Property Law, 234-245.

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pursuing legal action against infringers. This undermines the deterrent effect that legal protection is meant to have, allowing infringers to operate with relative impunity.³⁶

d). Globalization and Market Competition

Globalization presents both opportunities and challenges for industrial designs. While it allows designers to reach international markets, it also exposes them to fierce competition from foreign manufacturers, some of whom may engage in design infringement. The globalization of manufacturing has made it easier for counterfeit products to be produced and distributed globally, undercutting the economic benefits that original designers should gain from their work. Another challenge posed by globalization is the difficulty of achieving consistent design protection across multiple jurisdictions. The complexity of registering and enforcing industrial designs in different countries can be a significant burden for companies, particularly those operating in emerging markets.³⁷

5. Industrial Design and the Future Economy

As technological advancements such as artificial intelligence (AI), 3D printing, and the Internet of Things (IoT)³⁸ continue to evolve, industrial design is set to play an even more significant role in shaping the economy of the future. Designers will be at the forefront of integrating these technologies into products that meet the changing needs of consumers and industries. Moreover, the rise of smart cities, autonomous vehicles, and sustainable infrastructure will require innovative design solutions that balance functionality, aesthetics, and environmental impact. Governments and businesses alike need to invest in design education and infrastructure to ensure they can capitalize on these emerging trends. Economies that are slow to embrace the importance of industrial design may find themselves at a competitive disadvantage in the global marketplace.

6. Conclusion and Recommendations

It is familiar to many that the process of legal and policy reform of disfavoured policies requires at least three steps. The first of this is to divine what a purpose the law and policy is intended to serve. The second is to discover that a mythical being called the 'policy and law giver' in the pursuit of this imagined purpose overlooked something or left some gap or imperfection in his work. Then comes the final and most refreshing part of the task, which is, of course, to fill in the gaps thus created. One could not wish for a better case to illustrate the nature of this gap filling process than looking into the vexed issue of interrogating the place of industrial design in economic growth and development. Industrial design is not merely an artistic pursuit but a critical economic tool that enhances innovation, boosts competitiveness, and supports sustainability. As a driver of job creation and consumer satisfaction, industrial design contributes directly to economic growth. Governments and industries that invest in design as part of their economic strategy are more likely to enjoy sustainable growth, improved global competitiveness, and a higher standard of living for their populations. In a rapidly changing world, industrial design will continue to be a key player in shaping the future economy. However, in meeting this lofty ideals and breaking through the challenges facing this critical sector in economic growth, some recommendations are proffered to wit:

a). Promote Innovation through Design

Encourage R&D in Industrial Design: Government policies and grants should support research and development in design, leading to innovative products that meet global standards and customer needs. Design Thinking for Problem Solving: Foster the use of design thinking in businesses to innovate solutions for real-world problems, leading to new market opportunities.

³⁶ S McKeown, 'Industrial Design Protection and Enforcement in Global Markets,' (2021) Global *IP Review*, https://www.globalipreview.com>

³⁷ J Freeman, 'Globalization and Its Impact on Industrial Design Protection,' (2020) 11 (1) *International Journal of Law and Economics*, 89-103.

³⁸ The Internet of Things (IoT) refers to a network of physical devices, vehicles, appliances, and other items embedded with sensors, software, and connectivity, allowing them to exchange data over the internet.

b). Design-Centric Product Development

Enhance Product Competitiveness: Well-designed products are more appealing and functional, allowing companies to compete better globally and attract more customers. Customization and Personalization: Use design to meet individual customer needs, increasing product value and market differentiation, which can boost sales and revenue.

c). Support Design in Small and Medium Enterprises (SMEs)

Subsidies and Grants for Design Initiatives: Governments and financial institutions should provide subsidies to help SMEs integrate industrial design into their products, making them more competitive. Capacity Building for Design Integration: Train SMEs on how to use design as a strategic tool to enhance product quality, aesthetics, and customer satisfaction.

d). Encourage Sustainable Design Practices

Design for Sustainability: Encourage industrial designers to create eco-friendly products by using renewable resources, reducing waste, and adopting circular economy principles. Sustainability-driven design can open new markets and attract environmentally conscious consumers. Green Certifications and Incentives: Offer tax incentives and certifications for businesses that adopt sustainable design practices.

e). Education and Training in Design

Strengthen Design Education and Collaboration between Academia and Industry: Universities and vocational schools should offer specialized programs in industrial design, focusing on both technical and creative aspects. A skilled design workforce is essential for innovation.

f). Facilitate International Market Access

Design as a Tool for Export and Participation in Global Design Competitions: Encourage companies to focus on designing products that meet international standards and preferences. Industrial design helps companies tailor products for specific markets, increasing export potential.

g). Integrate Technology with Design

Leverage Digital Tools: Utilize advanced technologies such as CAD (Computer-Aided Design), 3D printing, and AI in the design process to create innovative products faster and more efficiently. Smart Product Design: Focus on designing smart products that integrate IoT (Internet of Things) and AI, opening up new market opportunities in the tech sector.

h). Increase Awareness of Design's Economic Impact

National Design Campaigns: Organize awareness campaigns and events to promote the role of industrial design in the economy, highlighting successful case studies and fostering a culture of innovation. Design Policy Framework: Develop policies that integrate design into national development strategies, ensuring that design plays a key role in economic planning and industrial growth.

i). Protect Intellectual Property (IP)

Strengthen Design Patents: Ensure that industrial designs are adequately protected by strong intellectual property laws, preventing piracy, counterfeiting and encouraging innovation. Simplified Patent Processes: Simplify the process for registering industrial designs to encourage more designers and companies to protect their innovations.

j). Create Design-Driven Export Strategies

Countries can boost exports by developing design-driven products that are globally competitive. Promoting well-designed, high-quality products in international markets can enhance a country's reputation and increase export revenue.

k). Incentivize Local Content in Design

Industrial design that incorporates local materials, culture, and aesthetics can help distinguish products in the global market. This supports local industries and creates a unique national identity, which can boost tourism and exports.